Customize The Home Page Dashboard &

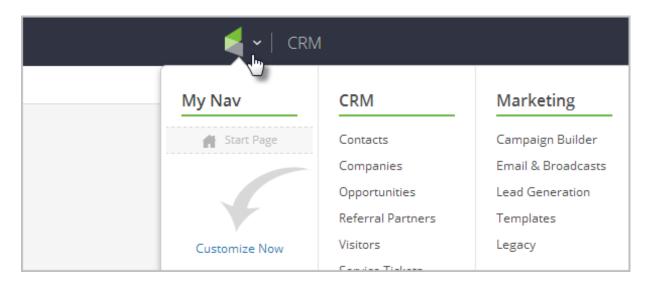
Dashboard

When you sign into Infusionsoft, you will see your home page dashboard. You can add reports and activity widgets to create a custom dashboard. The home page dashboard should display the information you need and provide direct navigation links to specific role-related lists and reports.

Dashboard	Calendar	Contacts 🛩	Tasks	Campaign	Builder 🛩				
Dashboar	d - Janu	uary 08, 2	015					Add Widgets	Change Layout
Prospects						σ×	Usage Stats		0 ×
Name	Email			Birthday	Email address 2	Phor	Logins this we	eek	6
NoInfo							Contacts that	have been impor	ted 213
NoInfo							Email broadc	asts sent	36
NoInfo							Active web for	rms	67
Derek Dealmake	r			3/3/1977		(244)	Contacts capt	ured by web form	ns O
Jerry Riice				10/8/1968		(490)	Active automa		692
showing 5 of 138	-							ated follow-up	
	Settings			View A	ll Results »		sequences	accu ronon-up	9
L Contacts	S Ø Type	to filter by tag				σ×			
	contac St 30 day				38 ontacts »				
A	dd a Contact	»		Imp	ort List »				

Main Navigation Menu

When you hover over the Infusionsoft logo, the main navigation menu is displayed. The main navigation menu is comprised of several columns to help you find something fast. Although most people spend their time in a specific area (e.g. Marketing), the main nav allows you to jump to another area quickly.



Pro-Tip! What columns are displayed is restricted by permissions and what Infusionsoft edition you have.

Area Nav

Each system area (CRM, Marketing, E-Commerce, and Admin) has a matching area nav with additional drop-down menu options. The area nav allows you to perform multiple tasks (or work the whole day) in the same area of the system.

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) Research	🐧 Grammer 🗎	mm 🍟 Jira	🗶 Conf (Request	🛟 ETW	🐮 Rent	
	💐 🗸 Му	Nav			-		
	Dashboard	Calendar	Contacts 🗸	Tasks	Г		
	Dashboa	rd - Octo	ber 20,	, 2014			

To Add a New Widget

1. Go to the home page dashboard by clicking the **Home** button or by clicking the **Dashboard** link.

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	Tools				
	Dashboard				
	My Day Calendar Tasks	d Widgets	Change L	ayout	
σ×	Inbox Files		1	σ×	

2. Click the **Add Widgets** button at the top of the page.

	↑ © ★ % L (e C	+	
	Add Widgets	Change L	ayout	
Ø×	Usage Stats		σ×	
	Logins this week	1		

3. Click the Add to Dashboard button next to the widget you want to use.

etc.)	Add to Dashboard	
	Add to Dashboard	

List of Available Dashboard Widgets

Campaign Reporting

This widget allows you to view high-level statistics on a campaign that you choose from a drop-down. In the example below, you can see how many contacts filled out the "Time Off Request Form" and how many times tags were applied. Please note that the campaign needs to be published in order to show up in the drop-down.

HR - Time Off Request	c) ×
Time Off Request Form	0
HR - Declined	0
HR - Approved * Viewing last 30 days	0

All Email Stats

This widget displays summary statistics for email activity.

All Email Stats	Ø×
View Stats for:	
The last 30 days	
Total Sent	17
Unique Opens*	0 (0%)
Clicks	0 (0%)

RSS Feed

This widget allows you to add an RSS Feed to your home page. By default, it links to the InfusionBlog, but you can Edit the RSS link to customize the feed. Add the widget more than once if you'd like to see multiple feeds. Click on Edit to change the feed URL.

The Infusionsoft Blog

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How to Build an End-to-End Funnel in 22 Minutes Using Free Campaigns

Some people have not yet harnessed the true power of Infusionsoft, and more specifically, the Campaign Builder and our free pre-built marketing campaigns. To help you (and others) get a taste for truly how easy it can be to build a strong foundati... Read More

5 Ways to Boost Your Business with Infusionsoft

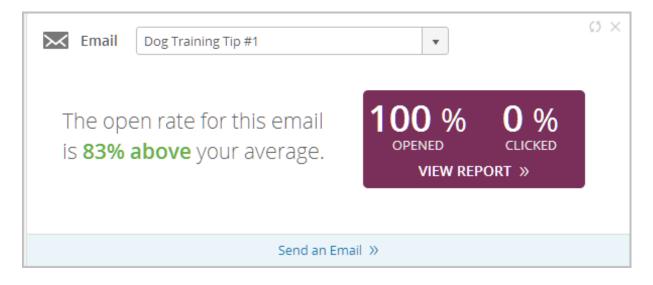
Infusionsoft is not just a software application - it's a total solution for small businesses to manage their sales and marketing activities. Perhaps you might have started out with using Infusionsoft to manage your permission-based email list, but... Read More

New Research Identifies Four Types of Small Business Technology Buyers

At Infusionsoft, we've long recognized that small businesses have a wide variety of values and attitudes that are influenced by their unique backgrounds and experiences. This diversity is one of the many

Email

The email widget is designed to help you send your first email broadcast. Once you have sent your first broadcast, the widget will "unlock" and present you with detailed reporting on the last 5 email broadcasts you have sent. Just select the broadcast from the dropdown at the top.



Calendar Items

This widget displays daily appointments and provides access to past and future

appointments. If your user permissions allow, you can also view appointments assigned to other users.

Calendar	Items		Ø×
View for	Martin Cash	▼ on 04-17-2014 ■	
	11:30AM - 12:00PM	Ingrid Cruz Call about Insurance	
	+ New Appointment	+ New Task	

Custom Statistics

This widget displays custom report summaries on your Home Page. Display the number of records in a particular list, the sum or average of a column on a report, and more. You must create a saved search before using this widget. This widget displays numerical summaries, but you can easily click through to view list or report details. Click on Rename to customize the box name. Click on Add another stat to add another stat to the widget.

Custom Statistics Rename	() () ()
Bought Red Panda	3
Hot Leads	728
	Add Another Sta

Pipeline Stages

Provides a count of how many contacts are currently in each of your sales stages. Full list views are available by clicking on each stage.

Pipeline Stages	Ø×
New Opportunity	13
Left Message 1	0
Working	11
Closing	1
Won	0

Tasks

Allows quick access your daily tasks directly from your dashboard.

Tasks	Today/Past Due	T		Ø ×
	Due Date	Contact	Description	Priority
	04/17/2014	Andrew Tindall	Call about insurance	3. Non-Essential
Com	plete Delete			Showing $1 \text{ of } 1$
+ New Task			View All Re	sults »

Saved Search or Saved Report

This widget displays the first 20 individual records on a particular list or report. You can click View all results to see the full list or report.

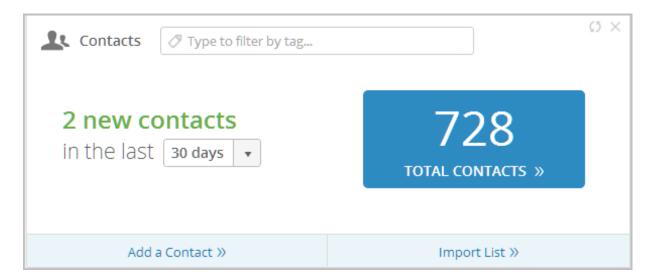
Usage Stats

This widget displays system activity so you can see the total number of user sign-ons, broadcasts, active web forms, and more.

Usage Stats	σ×
Logins this week	3
Contacts that have been imported	3359
Email broadcasts sent	53
Active web forms	52
Contacts captured by web forms	0

Contacts

The Contact widget is designed to help you add contacts and provide you insight into your list(s). If you haven't added contacts yet, the widget will be displayed on your dashboard by default. Once you add contacts, the widget will "unlock" and provide you with quick access to your contacts. You also have the option to swap out the default 'all contacts' numbers with a number from a specific tag. To filter by tag, just type the tag name at the top of the widget.



All Sales

The All Sales widget gives you a quick view of orders and sales made for the month, year, or quarter. Once an order is recorded, the widget will "unlock" and display dollar amount of sales, month-to-date. You can also place a manual order from this widget.

\$ All Sales	Ø ×
Your sales this month • have increased 93%	\$1,702 ALL SALES »
Add an Order	»

Fulfillment Jobs

This widget displays all of the fulfillment jobs assigned to you. Click on a link to access the job details and related documents (spreadsheets, labels, letters, etc.). Once viewed, the fulfillment jobs are put into "Processing" status until you mark them as complete.

Add another sta	<u>at</u>			<u>Rename</u>
Fulfillment J	obs			ΧΩ
Туре	Status	Name	Count	Process
No results to disp	olay			
Recent Activ	vity			ζΣX
Marty Cash		filled out the web form Sig	n up for newsletter	August 7, 2013

Recent Activity

This widget displays a stream of activity, similar to popular social media streams. It will show you when someone fills out a web form, opens an email, clicks a link, and more. Activities are grouped on a per-person basis. Click on the arrow to expand the display to view all activities.

April 17, 2014	
	ø ×
opened You've been invited to Infusionsoft	8 minutes ago
View All Activities for Today >>	
	· opened You've been invited to Infusionsoft

User Toolbar

The user toolbar menu provides access to organization, customization, and information tools.

• Home - This section gives you access to check email, create and manage tasks and appointments, as well as upload or access company or personal files.

	↑ © ★	# 1 0 Q +
	Tools	
	Dashboard	
	My Day Calendar Tasks	d Widgets Change Layout
Ø×	Inbox	c ×
	Files	1

• **Recently Viewed** - This displays a list of the last few pages a user has viewed. It provides a quick way to navigate back to one of them.

			↑ © ★ # 1 0 Q +
~	Promotions	Legacy 🗸	Recent
			en fin fin fin fin fin fin fin fin fin fi
			🤱 Porter Ayala
			🤱 Odessa Alford
			🤱 Solimon Reed
			🤱 Derek Dealmaker

My Favorites - This menu is customizable. Click on Edit to add a link. This is a great way to add links to external websites you frequent throughout the day (e.g. company blog, facebook, or twitter.)

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er 🗸	Your Favorites Edit
	ģ-my links
	Google ; Change Layout
	- Forbes
	IS Help Center
C5 × Usa	× 63
Log	ins this week 1

• **Marketplace** - You can download free campaigns, check out various 3rd-party integrations, and connect with a certified Infusionsoft Consultant.

	ń	· ○ ★ # 1 @	۹ +	
		Marketplace		
		Apps Consultants Developers Campaigns	Change Layout	
σ×	Usage S	tats	σ×	
	Logins t	his week	1	

• **My Profile** - This menu gives you access to customize you profile, preferences, and email signature.

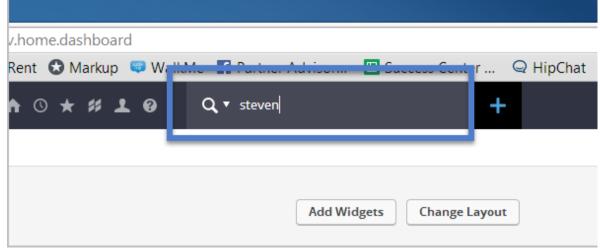
	↑ © ★ #		+
	Hi, Martin!	Your Accounts	
	Edit My Profile Manage Accounts Log Out	d martyc	
c) ×	Usage Stats	Ø	×
	Logins this week	1	

• Help - Read articles and watch videos in the Help Center. Stuck? Ask questions and participate in the Infusionsoft Community .

	↑ © ★ :	# 1 0	Q v Find a contact
 Opportunities < C 	ompanies 🛰 He	lp	
	As	k the Community	y la
	He	lp Center	
counts	Jol	in a Local User Gi	Group
		루 Chat Nov	w
Ignatures (legacy) Notes	User Gr	Support Status & I	Info

Other Info

• Search - From this area, you can search for a specific record by name or ID number. Use the drop-down to select a different item to search for.



• Contact Quick-Add - Quickly add new contacts to Infusionsoft.

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	Add a Contact
	First Name Last Name
	Email
σ×	Busin Phone Ext