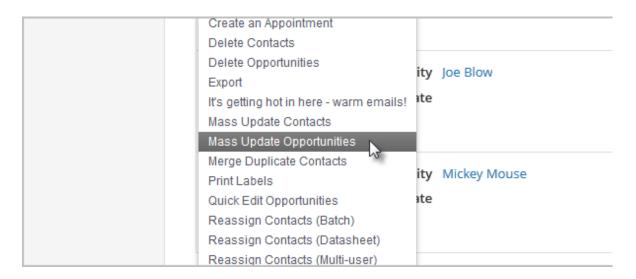
Mass Update Multiple Opportunity Records %

You can mass update the following information for a list of opportunity records:

- Opportunity Title
- Owner (e.g. Sales Rep)
- Next Action Date
- Next Action Notes
- Stage ID
- Estimated Close Date
- Include in Forecast
- Win Reason
- Loss Reason
- Projected Revenue High
- Projected Revenue Low
- Free Trial Days
- Pay Plan ID
- Offer Expires
- Opportunity Record Custom Fields
- 1. Go to CRM > Opportunities in the main navigation menu
- 2. Search for the opportunity records you want to update
- 3. Click on the **Actions** button and and select **Mass Update Opportunities** from the drop-down



4. Mark the checkbox beside the field(s) you need to update, and enter the new value for that field

Note: The new value will override any existing values for these opportunities.

Update?	Field	Value
	Opportunity Title	
V	Owner	Please select an owner
	Next Action Date	Please select an owner Martin Cash Mike Bast
	Next Action Notes	
	Stage ID	

5. Click on the **Process Action** button to permanently update the opportunities