Create a quote 🗞

The quoting tool makes it easy to create, manage and share quotes and proposals with potential buyers directly from a contact search. To take payments online, check out the Keap Payments FAQ .

Access quote tool

You can access quoting tools from:

• My Day by clicking the \$ icon within the task tool bar



• The interactive List View by clicking the \$ icon within the task tool bar

Contac	ts							4	add a Contact
Actions •	New Search	Edit Criteria/	Columns	Save Print			Sav	ed Searches	•
1-1 of 1									
Ro	se Thorn 👌	6666 8/2018 6:06 PM	И		n: rose20	g888@gmail.cor	n		
2	1	餔	\bowtie	\$	0		•-[=	Ø	6
				Quotes and Orders					

• Through the contact's Order tab

Opportunities	Orders	Web Profile	File Box
		Add Appointment	Add Task

Creating quotes

1. To create a new quote, click add quote



2. Use the auto-complete box to search for products and/or subscriptions to the quote



3. Once a product is selected, you can:

• Edit the description



• Price, quantity, and discount- apply a percentage discount or flat rate price reduction (optional)

	Price	Qty	Total
ce of dreaming of a is a 12-week course hing the project of your	1,000.00	1	\$1,000.00
	Discount Total		\$0.00 \$1,000.00
	Continue	W Save Draft	Place Order

• Subscriptions can be edited to include a free trial period

Product Price Birthday Cake	
Birthday Cake	
month for 12 months - \$20.00 v (with 0 days free) OK	

• If a product qualifies for shipping, click the Shipping link to select a shipping option

	Price	Qty	Total
Shipping Options	10.00	1	\$10.00
 Standard Shipping (\$9.97) No Shipping Costs (\$0.00) 	Shipping		\$0.00
Cancel	Discount Total		\$0.00 \$10.00
	Shipping Options Standard Shipping (\$9.97) No Shipping Costs (\$0.00) Cancel OK	Price 10.00 Shipping Options Standard Shipping (\$9.97) No Shipping Costs (\$0.00) Cancel OK Discount Total	Price Qty 10.00 1 Shipping Options 1 Standard Shipping (\$9.97) Shipping Costs (\$0.00) Cancel OK Discount Total

• If no shipping options exist, a pop-up will direct you to the e-commerce setup page

Shipping Options	
No shipping options available.	
You can set up your shipping options in E-Commerce Setup.	Shippir
OK	Discour
	Total

• When taxable products are added to a quote, tax will be automatically calculated and applied

CONSTRUCTION OF CONSTRUCTUON OF	
Tax	\$120.0
Total	\$1,120.0

• If no tax tables are configured, a pop-up will direct you to the E-commerce Setup page

You added taxable products but your tax tables have not been setup. You may do this in Ecommerce settings	Discount Tax Total

• By clicking "**Preview**", a new page will open with your quote preview

Discount	\$0.00
Тах	\$0.00
Total	\$1,000.00
Contine Preview Sa	ave Draft Place Order

• Clicking "**Continue**" will open an email dialog box with options to edit the recipient email address, subject line and email body.

+ Add Product	

Send Q	uote
Paymer	t Options
• s • s • s	end quote with no payment options end quote and allow payment later end quote and require online payment
Send O	ptions
From	amanda.madsen@alwayshelpful.org
То	xez.leight@gmail.com
Subject	alwayshelpful Quote
You alwa	are receiving this email because a quote was requested from yshelpful.
	View My Quote
Than of fu	k you for giving us the opportunity to serve you. If we can be rther assistance, please let us know.
Send	Cancel

- The quote Email can be sent to any email address
- Email body can be edited except for the quote button can not be edited
- No quote email templates

Payment options

Send Qı	lote	
Paymer	nt Options	
	Send quote with no payment options	
	Send quote and allow payment later	
	Send quote and require online payment	
Send O	ptions	
From	amanda.madsen@alwayshelpful.org	
То	rose2g888@gmail.com	
Subject	alwayshelpful Quote	

Send quote with no payment options

1. Your customer can ONLY accept or decline the quote

TOTAL	\$1,000.00
Hourly rate runs at \$120 hr. but with your 50% discount it's \$60. A detail history of hours will be kept.	
Print Decline	Accept

2. An order record will be created which you can manually apply payment or send an invoice with payment option



Send quote and allow payment later

1. Your customer would click "Proceed"



2. Then select to either pay online immediately or can pay later

	Due Now:	\$1,000.00
I am ready to pay now	◯ I will pay later	
PAYMENT INFORMATION		
Visa	•	* Credit Card Nur

Send quote and require online payment

1. Your customer would click "Proceed"

TOTAL	\$1,000.00
% discount it's \$60. A detail history of hours will be kept.	
Decline	Proceed

2. Unlike the option to pay later, once "**Proceed**" is clicked your customer is directed to enter their payment information.

Due Now: \$1,000.00								
PAYMENT INFOR	MATION							
Visa			•	* Credit Card Number				
EXPIRATION DATE								
01	•	2019	•	CVC				

Important! If you want to require the quote be paid online make sure you have a merchant account, check out Keap Payments FAQ . Quotes DO NOT support PayPal.